UNITED STATES DISTRICT COURT EASTERN DISTRICT OF MICHIGAN NORTHERN DIVISION

LEDGE LOUNGER, INC.,

Plaintiff/Counterclaim Defendant, Case No. 24-cv-11267

v. Hon. Thomas L. Ludington

GLOBAL LIFT CORP. d/b/a GLOBAL POOL PRODUCTS,

Defendant/Counterclaim Plaintiff

BANNER & WITCOFF, LTD.

By: Scott A. Burow Matthew P. Becker Christian T. Wolfgram

71 South Wacker Drive, Suite 3600

Chicago, IL 60606

Telephone: (312) 463-5000 Facsimile: (312) 463-5001 sburow@bannerwitcoff.com mbecker@bannerwitcoff.com cwolfgram@bannerwitcoff.com

Attorneys for Plaintiff/Counterclaim Defendant

KIENBAUM HARDY VIVIANO PELTON & FORREST, P.L.C.

By: Joseph E. Viviano (P60378) Thomas J. Davis (P78626)

280 N. Old Woodward Ave., Suite 400

Magistrate Judge Patricia T. Morris

Birmingham, MI 48009

(248) 972-7760

jviviano@khvpf.com tdavis@khvpf.com

BEJIN BIENEMAN PLC

By: Thomas E. Bejin (P56854) 2000 Town Center, Suite 800

Southfield, MI 48075

(313) 528-4882

bejin@b2iplaw.com

Attorneys for Defendant/Counterclaim

Plaintiff

AMENDED ANSWER TO AMENDED COMPLAINT, AFFIRMATIVE DEFENSES, AND COUNTERCLAIMS

ANSWER TO AMENDED COMPLAINT

Defendant/Counterclaim Plaintiff Global Lift Corp. d/b/a Global Pool Products, through its undersigned counsel, answers Plaintiff's Complaint as follows:

PARTIES

1. Ledge Lounger is a company organized and existing under the laws of the State of Texas with a principal place of business at 616 Cane Island Parkway, Suite 100, Katy, Texas 77494.

ANSWER: Admitted.

2. Upon information and belief, Global Lift Corp. is a company organized and existing under the laws of the State of Michigan with a principal place of business at 1330 Pigeon Road, Bad Axe, Michigan 48413. Upon information and belief, Global Lift Corp. does business under the name Global Pool Products.

ANSWER: Admitted.

JURISDICTION AND VENUE

3. This is a complaint for damages and injunctive relief and includes multiple grounds for relief including trade dress infringement, trade dress dilution, unfair competition and false designation of origin, misappropriation, and unjust enrichment. This complaint arises under the Trademark Act of 1946, 15 U.S.C. §§ 1051, et seq. ("the Lanham Act"); federal common law; and state common law, including the law of Michigan.

ANSWER: Admitted that the Complaint purports to bring these claims; otherwise denied, including a denial that Defendant/Counterclaim Plaintiff is liable to Plaintiff/Counterclaim Defendant on any of the grounds alleged.

4. This Court has subject matter jurisdiction over this action pursuant to at least 15 U.S.C. § 1121(a) and 28 U.S.C. §§ 1331, and 1367(a).

ANSWER: Admitted.

5. This Court has personal jurisdiction over Global Pool, *inter alia*, because Global Pool is a company organized and existing under the laws of the State of Michigan with a principal place of business in Michigan. Global Pool's business activities and contacts with Michigan and this district are extensive, continuous and systematic.

ANSWER: Admitted that there is personal jurisdiction over Global in the State of Michigan.

6. Venue is proper in this District pursuant to at least 28 U.S.C. §§ 1391(a)-(d).

ANSWER: Admitted that the Eastern District of Michigan, Northern Division is the proper venue for this matter.

FACTUAL BACKGROUND

Ledger Lounge's Intellectual Property

7. Since 2011, Ledge Lounger, out of its headquarters in Katy, Texas, has continuously engaged in and is at the forefront of the design, development, manufacture, promotion, and sale of outdoor furniture, including its Signature ChaiseTM chair ("Signature ChaiseTM") and Signature ChaiseTM Deep chair (collectively, "Ledge Lounger's Furniture"). Ledge Lounger created the unique, distinctive, and non-functional designs of Ledge Lounger's Furniture at its headquarters in Katy, Texas. Out of its Katy headquarters, Ledge Lounger designed, developed, manufactured, advertised, and marketed Ledge Lounger's Furniture.

ANSWER: Admitted only that Ledge Lounger sells outdoor furniture including chairs called the "Signature Chaise" and "Signature Chaise Deep" and that its headquarters is in Katy, Texas. Otherwise denied.

8. Ledge Lounger has extensively and continuously promoted and used the designs reflected in Ledge Lounger's Furniture in the United States. For example, Ledge Lounger's 2015 product catalog prominently featured the Signature ChaiseTM chair on its cover and Ledge Lounger has distributed over 250,000 copies of the catalog and over 1,000,000 copies of direct message flyers and similar direct consumer product materials. Ledge Lounger regularly attends tradeshows to market and promote its Signature ChaiseTM chair and Signature Chaise DeepTM chair,

including at the 2023 Southwest Pool & Spa tradeshow show in Houston, Texas and at the 2024 Southwest Pool & Spa in San Antonio, Texas.

ANSWER: Global lacks knowledge or information sufficient to form a belief about the truth of these allegations, and on that basis denies.

9. Ledge Lounger extensively promotes its Signature Chaise™ chair and Signature Chaise Deep™ chair using social media, and has over 33,000 followers on its Facebook account and over 51,000 followers on its Instagram account. As result of its extensive and continuous promotion and use, Ledge Lounger's designs have become well-known indicators of the origin and quality of Ledge Lounger's Furniture. Ledge Lounger's designs also have acquired substantial secondary meaning in the marketplace and have become famous, including in the United States.

ANSWER: Global lacks knowledge or information sufficient to form a belief about the truth of the allegations regarding its social media followers, and on that basis denies. Otherwise denied, including specifically denied that Ledge Lounger's products are famous or have acquired secondary meaning.

10. Ledge Lounger began selling its Signature Chaise[™] chair in 2011 and it has been Ledge Lounger's best-selling product, with sales exceeding \$79 million and over 138,000 units. Sales of the Signature Chaise Deep[™] chair have exceeded \$24 million since 2019. Ledge Lounger has also invested tremendous resources in

the design, development, manufacture, advertising, and marketing of Ledge Lounger's Furniture, with expenses exceeding \$7,500,000 since 2014.

ANSWER: Global lacks knowledge or information sufficient to form a belief about the truth of these allegations, and on that basis denies.

11. The designs of Ledge Lounger's Furniture have received widespread and unsolicited public attention. For example, Ledge Lounger's Furniture has been featured in numerous newspapers, magazines, and Internet articles and posts and in numerous television programs throughout the United States.

ANSWER: Global lacks knowledge or information sufficient to form a belief about the truth of these allegations, and on that basis denies.

12. As another example, numerous television programs shown throughout the United States have featured Ledge Lounger's Furniture including, for example, Cool Pools (HGTV, DIY), Insane Pools (Animal Planet), Pool Kings (HGTV, DIY), Desert Flippers (HGTV), Big Brother (CBS), and WAGS Miami (E! Network).

<u>ANSWER</u>: Global lacks knowledge or information sufficient to form a belief about the truth of these allegations, and on that basis denies.

13. As yet another example, numerous magazines throughout the United States have featured Ledge Lounger's Furniture, including, for example, Luxury Pools magazine and Luxury Home magazine:



Stellar Magazine featured the Signature Chaise chair in a May 31, 2022 article. A July 14, 2022 article in Tampa Magazine also prominently featured the Signature Chaise chair.

ANSWER: Global lacks knowledge or information sufficient to form a belief about the truth of these allegations, and on that basis denies.

14. In addition, numerous celebrities throughout the United States have been photographed or have shared photographs of Ledge Lounger's Furniture on social media, including Kendall Jenner, Ellen DeGeneres, Kourtney Kardashian, Christina Hall (fka Christina El Mousa-Anstead), Kim Kardashian, J.J. Watt, Steve

Aoki, and other such celebrities and professional athletes that have hundreds of millions of social media followers.

ANSWER: Global lacks knowledge or information sufficient to form a belief about the truth of these allegations, and on that basis denies.

15. As another example, numerous resort-type and commercial properties throughout the United States own and use Ledge Lounger's Furniture, including the Marriot Marquis in Houston, Texas, the Post Oak Hotel in Houston, Texas, the Hotel Zaza in Houston, Texas, the Embassy Suites in The Woodlands, Texas, the Hilton Garden Inn in Dallas, Texas, the La Cantera in San Antonio, Texas, the Fairmont in Austin, Texas, the Golden Nugget in Lake Charles, Louisiana, the Golden Nugget in Biloxi, Mississippi, the Cosmopolitan in Las Vegas, Nevada, the MGM Grand in Las Vegas, Nevada, the Raleigh Hotel in Miami, Florida, the Laylow Hotel in Waikiki, Hawaii, Royal Caribbean Cruise Lines throughout the world, and Top Golf throughout the country, to name a few.

<u>ANSWER</u>: Global lacks knowledge or information sufficient to form a belief about the truth of these allegations, and on that basis denies.

16. Ledge Lounger's Signature Chaise™ product has distinctive and nonfunctional features that identify to consumers that the origin of the furniture product is Ledge Lounger, including the wave form of the chair where the back of the chair slopes down and the lower half of the chair curves up and down towards

the right. The design of Ledge Lounger's Signature ChaiseTM product and its configuration of the nonfunctional features as a whole is not essential to the use or purpose of a chaise lounge chair. The design of Ledge Lounger's Signature ChaiseTM product and its wave-form configuration of the nonfunctional features as a whole does not affect the cost or quality of the article. There are also numerous other alternative designs for chaise lounge chairs, as demonstrated by the wide variety of lounge chairs in the market that do not use Ledge Lounger's trade dress. There is no competitive need for the trade dress of Ledge Lounger's Signature ChaiseTM as applied to outdoor furniture because other competitors and consumers alike have diverse choices for the appearance of a chaise.

ANSWER: Denied.

17. As a result of at least Ledge Lounger's continuous and exclusive use of the design of the Ledge Lounger's Signature ChaiseTM product for over twelve years, Ledge Lounger's marketing, advertising, and sales of Ledge Lounger's Signature ChaiseTM product, the large number of customers for Ledge Lounger's Signature ChaiseTM product and its established place in the market as a high-quality in-pool product, and intentional copying by Global Pool and others, the design of Ledge Lounger's Signature ChaiseTM product has acquired highly valuable goodwill, secondary meaning, and fame. As a result, Ledge Lounger owns protectable trade

dress rights in the distinctive design of Ledge Lounger's Signature ChaiseTM product, which consumers have come to uniquely associate with Ledge Lounger.

ANSWER: Denied.

18. Ledge Lounger owns trade dress rights relating to the source identifying features of Ledge Lounger's Furniture designs. Ledge Lounger has extensively and continuously promoted and used its designs for years in the United States. Through that extensive and continuous promotion and use, Ledge Lounger's designs have become well-known indicators of the origin and quality of Ledge Lounger's Furniture. Ledge Lounger's designs have also acquired substantial secondary meaning in the marketplace and have become famous.

ANSWER: Denied.

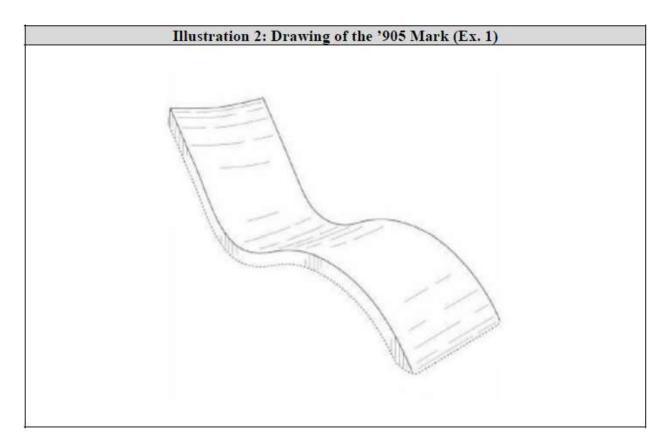
19. Ledge Lounger owns U.S. Trademark Registration No. 6,932,905 (the "'905 Mark"), a federal trade dress registration relating to Ledge Lounger's Signature ChaiseTM product.

<u>ANSWER</u>: Admitted that Ledge Lounger obtained the mark; otherwise denied, including a denial that the registration is valid as it was procured by fraud.

20. Ledge Lounger's registration constitutes prima facie evidence of the trade dress's validity (i.e., the trade dress is distinctive and nonfunctional) and the registrant's exclusive right to use the registered mark in commerce with respect to the specified goods or services. 15 U.S.C. §§ 1057(b), 1115(a).

ANSWER: Denied.

21. On December 27, 2022, the '905 Mark was duly and legally registered in the U.S. Patent and Trademark Office by Ledge Lounger. A copy of the '905 Mark Registration Certificate is attached as Exhibit 1. Ledge Lounger owns the entire right, title, and interest in and to the '905 Mark. An exemplary image of the '905 Mark is shown below:



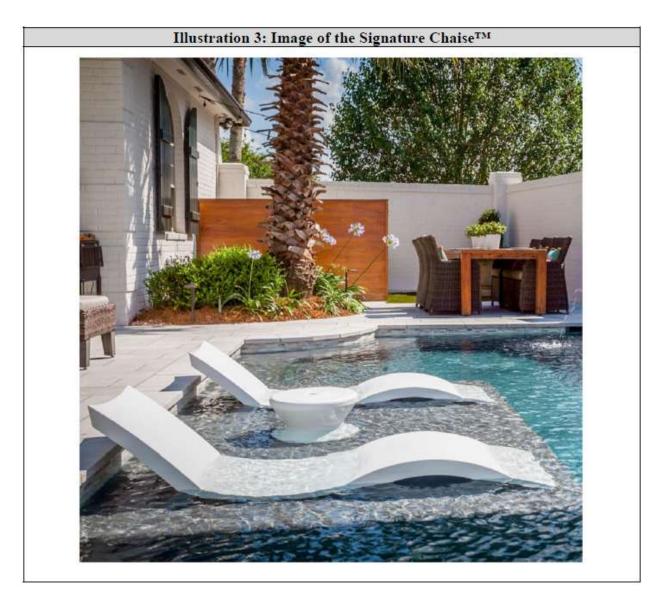
ANSWER: Admitted only that Ledge Lounger obtained the mark; otherwise denied, including a denial that the registration is valid.

22. The '905 Mark consists of a three-dimensional configuration of a chair curved like a wave where the back of the chair slopes down and the lower half of the

chair curves up and down towards the right. The bottom side of the chair and the horizontal line at the base of the curve to the right side appear in broken lines and are not claimed as features of the mark. *See* Ex.1.

ANSWER: Admitted only that Ledge Lounger obtained the mark; otherwise denied, including a denial that the registration is valid.

23. An exemplary image of Ledge Lounger's Signature Chaise™ is shown below:



ANSWER: Global lacks knowledge or information sufficient to form a belief about the truth of these allegations, and on that basis denies.

24. As a result of Ledge Lounger's exclusive, continuous twelve-plus year use, the extensive advertising and publicity and attention of the Signature ChaiseTM product, the substantial amount of sales of products bearing the '905 Mark, including the Signature ChaiseTM product, to a large number of customers, the established place of the Signature ChaiseTM product in the high- quality in-pool furniture market, and intentional copying of its distinctive design, Ledge Lounger's trade dress in the Signature ChaiseTM and trade dress registered in the '905 Mark have become famous and have acquired valuable goodwill and secondary meaning in the marketplace. Indeed, the '905 Mark confirms the source identifying property of the Signature ChaiseTM.

ANSWER: Denied.

25. The trade dress of the Signature Chaise[™] chair and/or Signature Chaise[™] Deep chair has been intentionally copied by others. For example, Luxury Lounger Inc. has copied Ledge Lounger's trade dress. *See Ledge Lounger Inc. v. Luxury Lounger, Inc.*, 4:23-cv-00727 (S.D. Tex.), Doc#1 at ¶¶ 32-34. So too has Aqua Chairs, LLC. *See Ledge Lounger Inc. v. Aqua Chairs, LLC.*, 4:19-cv-3995 (S.D. Tex.), Doc#1 at ¶¶ 18-25. And also The Step2 Company. See *The Step2 Company LLC v. Ledge Lounger, Inc.*, 5:24-cv-00807 (N.D. Ohio), Doc#1 at 11.

Ledge Lounger is actively addressing others who have copied the Signature ChaiseTM and/or Signature ChaiseTM Deep trade dress.

ANSWER: Admitted only that Ledge Lounger has brought meritless litigation against other companies based on purported trade dress infringement. Otherwise denied, including specifically denied that Ledge Lounger took "active" steps to sue The Step2 Company; instead, Step2 affirmatively filed an action against Ledge Lounger that—as Global does here in its counterclaims—seeks to cancel Ledge Lounger's fraudulently-obtained and invalid trademark registration and seeks damages for Ledge Lounger's misconduct.

26. Ledge Lounger also owns common law trade dress rights in the overall look, design, and appearance of its Signature ChaiseTM Deep chair, which mirrors the trade dress of the Signature ChaiseTM chair, and adds a distinctive base. The Signature ChaiseTM Deep chair includes the design and appearance of the curves and slopes in the Signature ChaiseTM Deep chair; the design and appearance of the profile of the Signature ChaiseTM Deep chair; the design and appearance of the curves and slopes of the upper portion of the Signature ChaiseTM Deep chair; the design and appearance of the Signature ChaiseTM Deep chair; the design and slopes of the lower portion of the Signature ChaiseTM Deep chair; the design and appearance of the lower

of the Signature ChaiseTM Deep chair; and the relationship of these features to each other and to other features.

ANSWER: Denied.

27. An exemplary image of Ledge Lounger's Signature Chaise™ Deep is shown below:



ANSWER: Global lacks knowledge or information sufficient to form a belief about the truth of these allegations, and on that basis denies.

28. As a result of Ledge Lounger's exclusive, continuous and substantial use of its Signature ChaiseTM Deep chair, extensive advertising, and substantial sales of its Signature ChaiseTM Deep chair bearing Ledge Lounger's trade dress to numerous customers, and the publicity and attention that has been paid to Ledge Lounger's trade dress in the Signature ChaiseTM Deep chair, its established place in the market as a high-quality in-pool product, and intentional copying of its design, Ledge Lounger's trade dress in the Signature ChaiseTM Deep chair has become famous and has acquired valuable goodwill and secondary meaning in the

marketplace, as consumers have come to uniquely associate Ledge Lounger's trade dress in the Signature ChaiseTM Deep chair as a source identifier of Ledge Lounger, in part, because it mirrors the design and federally protected trade dress of Ledge Lounger's Signature ChaiseTM chair.

ANSWER: Denied.

29. The design of the Signature ChaiseTM Deep and its wave-form configuration of nonfunctional features, as a whole, is not essential to the use or purpose of a chaise lounge chair. The design of Ledge Lounger's Signature ChaiseTM Deep and its configuration of the nonfunctional features as a whole does not affect the cost or quality of the article. There are numerous other alternative designs for chaise lounges, as demonstrated by the wide variety of lounge chairs in the market that do not use Ledge Lounger's trade dress. There is no competitive need for the trade dress of Ledge Lounger's Signature ChaiseTM Deep as applied to outdoor furniture because other competitors and consumers alike have diverse choices for the appearance of a chaise.

ANSWER: Denied.

30. Ledge Lounger's Furniture is made in the United States using high-quality components and processes, resulting in a durable, sleek, and attractive final product. For example, Ledge Lounger's Furniture is roto molded, which is a process that is generally more complicated and expensive compared to other methods of

manufacturing. As a result of using these high-quality components and processes,
Ledge Lounger is well known among consumers and industry professionals for
making the highest quality outdoor and lounge furniture.

ANSWER: Global lacks knowledge or information sufficient to form a belief about the truth of the allegations regarding where Ledge Lounger's furniture is made, and about Ledge's subjectively-stated beliefs as to the quality of specified manufacturing processes, and on that basis denies. Otherwise denied.

Global Pool's Willful and Unlawful Activities

31. After Ledge Lounger's Furniture became extremely popular in the marketplace, in particular its Signature Chaise[™] and Signature Chaise[™] Deep chairs, Global Pool entered the market by selling the infringing products described below.

ANSWER: Admitted only that Global Pool has sold non-infringing products.

Otherwise denied.

32. Without Ledge Lounger's authorization or consent, Global Pool began advertising, marketing, promoting, offering for sale, selling, distributing, manufacturing, and/or importing, and continues to advertise, market, promote, offer for sale, sell, distribute, manufacture, and/or import products that violate Ledge Lounger's rights, including the rights protected by Ledge Lounger's intellectual property.

ANSWER: Denied.

33. Global Pool's infringing product include, at least, its Global Lounger and Global Lounger with deep water kit (the "Infringing Products"). Exemplary images of Global Pool's Infringing Products from its website, https://global-poolproducts.com/global-lounger/, are shown below in Illustration 5:

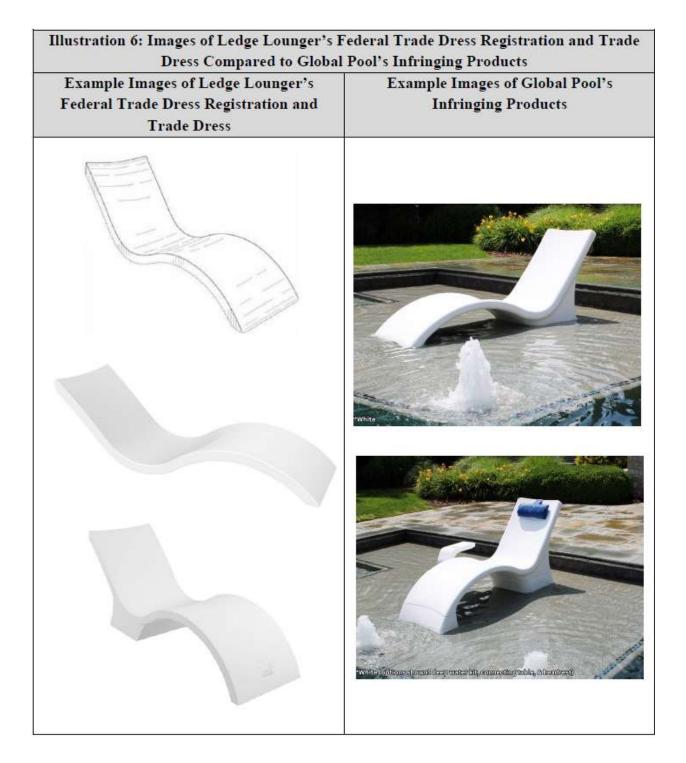
Illustration 5: Images of Global Pool's
Infringing Global Lounger Products (https://global-poolproducts.com/global-lounger/)





ANSWER: Admitted only that these are images of Global's non-infringing products from its website. Otherwise denied.

34. The Global Lounge chair and Ledge Lounger's trade dress are confusingly similar, with both having a wave form configuration. It is evident that Global Pool copied Ledge Lounger's extremely popular furniture designs, as illustrated below:



ANSWER: Denied.

35. As a result of Global Pool's activities related to the Infringing Products, there is a likelihood of confusion between Global Pool and its Infringing Products

on the one hand, and Ledge Lounger and its trade dress protected products on the other hand.

ANSWER: Denied.

36. Ledge Lounger used its trade dress and trademarks extensively and continuously before Global Pool began advertising, promoting, offering to sell, selling, distributing, manufacturing, and/or importing into the United States its Infringing Products. Moreover, Ledge Lounger's trade dress and trademarks became famous and acquired secondary meaning in the United States before Global Pool commenced its infringing activities.

ANSWER: Denied.

37. Global Pool promotes and sells, through its dealers, distributors and sales and manufacturing representatives, its Infringing Products to the same types of consumers as those to whom Ledge Lounger promotes and sells its furniture. The Infringing Products Global Pool sells are the same types of products Ledge Lounger sells. The channels of trade through which Global Pool have marketed and sold the Infringing Products are the same as those used by Ledge Lounger, including direct to consumer on-line sales over the internet, including on amazon.com, and at trade shows, including at the 2023 Southwest Pool & Spa tradeshow show in Houston, Texas and at the 2024 Southwest Pool & Spa in San Antonio, Texas. And both parties ultimately target the same end purchaser—those whose property includes a

pool. But, while Ledge Lounger produces and sells high-quality, American-made products, Global Pool sells lower-quality, lower-priced imitations of Ledge Lounger's Furniture.

ANSWER: Admitted only that Global sells non-infringing products in the same market as Ledge Lounger. Otherwise denied.

38. Global Pool's actions have been intentional, willful, and malicious. Global Pool's bad faith is evidenced at least by Global Pool's copying of Ledge Lounger's Furniture and Global Pool's continuing disregard for Ledge Lounger's rights.

ANSWER: Denied.

39. Ledge Lounger's correspondence with Global Pool evidences Global Pool's intentional, willful, and malicious disregard for Ledge Lounger's rights. For example, on August 28, 2023, Ledge Lounger sent a letter to Global Pool requesting that Global Pool cease manufacturing, importing, offering for sale, selling, and distributing its Global Lounger chair. See Exhibit 2.

ANSWER: Admitted only that Ledge Lounger sent the referenced letter.

Otherwise denied.

40. On October 4, 2023, Global Pool responded and claimed that it believed that it is not infringing any intellectual property of Ledge Lounger and refused to discontinue the Global Lounger chair.

ANSWER: Admitted.

41. Because Global Pool has not ceased its infringing activities and is harming Ledge Lounger, and because Global Pool's infringing activities continue to grow and further harm Ledge Lounger, Ledge Lounger has been forced to seek relief in this Court, as more fully described below.

ANSWER: Denied, including specifically denied that "Ledge Lounger has been forced to seek relief *in this Court*." Instead, Ledge Lounger originally filed this case in an improper jurisdiction (the Southern District of Texas) and that Court transferred the case over Ledge Lounger's objection to this forum.

Count I: Trade Dress Infringement Under § 32 of the Lanham Act, 15 U.S.C. § 1114

42. Ledge Lounger realleges and incorporates the allegations set forth in paragraphs 1 through 41 as though fully set forth herein.

ANSWER: Global incorporates by reference its answers to Paragraphs 1 through 41 of Ledge's Amended Complaint as though fully set forth herein.

43. The '905 Mark is federally registered with the U.S. Patent and Trademark Office, as set forth above.

ANSWER: Admitted only that Ledge Lounger obtained the mark, but otherwise denied, including specifically denied that the mark is valid.

44. Ledge's registration constitutes prima facie evidence of the trade dress's validity (i.e., the trade dress is distinctive and nonfunctional) and the

registrant's exclusive right to use the registered mark in commerce with respect to the specified goods or services. 15 U.S.C. §§ 1057(b), 1115(a).

ANSWER: Denied.

45. The actions of Global Pool described above including, without limitation, its unauthorized use of the '905 Mark, and confusingly similar variations thereof, in commerce to sell, distribute, advertise, or promote Global Pool's Infringing Products throughout the United States constitutes trade dress infringement in violation of 15 U.S.C. § 1114.

ANSWER: Denied.

46. Ledge Lounger has suffered and will continue to suffer irreparable harm for which it has no adequate remedy at law as a result of Global Pool's continuing infringing activities.

ANSWER: Denied.

47. The actions of Global Pool, if not enjoined, will continue. Ledge Lounger is entitled to injunctive relief under at least 15 U.S.C. § 1116.

ANSWER: Denied.

48. Ledge Lounger is also entitled to recover damages in an amount to be proven at trial, including, at least, Global Pool's profits, Ledge Lounger's actual damages, enhanced damages, costs, and reasonable attorney fees under at least 15 U.S.C. § 1117. Ledge Lounger believes the actions of Global Pool were taken

willfully and with the intention of violating the trade dress rights of Ledge Lounger, making this an exceptional case entitling Ledge Lounger to recover treble damages and attorneys' fees.

ANSWER: Denied.

Count II: Trade Dress Infringement Under § 43(a) of the Lanham Act, 15 U.S.C. § 1125(a)

49. Ledge Lounger realleges and incorporates the allegations set forth in paragraphs 1 through 1-48 as though fully set forth herein.

ANSWER: Global incorporates by reference its answers to Paragraphs 1 through 48 of Ledge's Amended Complaint as though fully set forth herein.

50. Ledge Lounger's has protectable trade dress in its Signature ChaiseTM and Signature ChairTM Deep chairs because the trade dress are distinctive (having acquired secondary meaning) and are primarily nonfunctional. See ¶¶ 7-30.

ANSWER: Denied.

51. Global Pool's advertisements, promotions, offers to sell, sales, distribution, manufacture, and/or importing of the Infringing Products violate § 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), by infringing Ledge Lounger's trade dress in its Signature ChaiseTM and Signature ChairTM Deep chairs. Global Pool's use of Ledge Lounger's trade dress and/or colorable imitations thereof is likely to cause confusion, mistake, or deception as to the affiliation, connection, and/or association of Global Pool with Ledge Lounger as to the origin, sponsorship, and/or approval of

the Infringing Products, at least by creating the false and misleading impression that the Infringing Products are manufactured by, authorized by, or otherwise associated with Ledge Lounger. See ¶¶ 31-41.

ANSWER: Denied.

52. Global Pool's use of Ledge Lounger's trade dress and/or colorable imitations thereof has caused and, unless enjoined, will continue to cause substantial and irreparable injury to Ledge Lounger for which Ledge Lounger has no adequate remedy at law, including at least substantial and irreparable injury to the goodwill and reputation for quality associated with Ledge Lounger's trade dress, Ledge

ANSWER: Denied.

Lounger's products, and Ledge Lounger.

53. Global Pool's use of Ledge Lounger's trade dress and/or colorable imitations thereof has been intentional, willful, and malicious. Global Pool's bad faith is evidenced at least by Global Pool's copying of Ledge Lounger's products and Global Pool's continuing disregard for Ledge Lounger's rights.

ANSWER: Denied.

54. Ledge Lounger is entitled to injunctive relief, and Ledge Lounger is entitled to recover at least Global Pool's profits, Ledge Lounger's actual damages, enhanced damages, costs, and reasonable attorney fees under at least 15 U.S.C. §§ 1125(a), 1116, and 1117.

ANSWER: Denied.

Count III: Trade Dress Dilution under § 43(c) of the Lanham Act, 15 U.S.C. § 1125(c)

55. Ledge Lounger realleges and incorporates the allegations set forth in paragraphs 1 through 54 as though fully set forth herein.

ANSWER: Global incorporates by reference its answers to Paragraphs 1 through 46 of Ledge's Amended Complaint as though fully set forth herein.

56. Based on the activities described above, including, for example, Global Pool's advertising, marketing, promoting, offering for sale, selling, distributing, manufacturing, and/or importing the Infringing Products, Global Pool is likely to dilute, has diluted, and continues to dilute Ledge Lounger's famous trade dress in violation of § 43(c) of the Lanham Act, 15 U.S.C. § 1125(c). Specifically, Global Pool's Infringing Products are likely to dilute, have diluted, and continue to dilute, at least, Ledge Lounger's famous trade dress rights in the Signature ChaiseTM chair and Signature ChaiseTM Deep chairs. Global Pool's use of Ledge Lounger's trade dress and/or colorable imitations thereof is likely to cause, and has caused, dilution of Ledge Lounger's famous trade dress at least by eroding the public's exclusive identification of Ledge Lounger's famous trade dress with Ledge Lounger and Ledge Lounger's products, by lessening the capacity of Ledge Lounger's famous trade dress to identify and distinguish Ledge Lounger's products, and by impairing the distinctiveness of Ledge Lounger's famous trade dress.

ANSWER: Denied.

Ledge Lounger's trade dress is famous and is entitled to protection 57. under the Lanham Act. Ledge Lounger's trade dress includes unique, distinctive, and non-functional designs. Ledge Lounger's trade dress has acquired distinctiveness, as acknowledged by the U.S. Patent and Trademark Office, through Ledge Lounger's extensive and continuous promotion and use of Ledge Lounger's trade dress in the United States. Through that extensive and continuous use, Ledge Lounger's trade dress has become a famous, well-known indicator of the origin and quality of Ledge Lounger's products throughout the United States, and is widely recognized by the general consuming public as a designation of the source of Ledge Lounger and Ledge Lounger's products. Ledge Lounger's trade dress has also acquired substantial secondary meaning in the marketplace. Moreover, Ledge Lounger's trade dress became famous and acquired this secondary meaning before Global Pool commenced its unlawful use of Ledge Lounger's trade dress in connection with the Infringing Products.

ANSWER: Denied.

58. Global Pool's use of Ledge Lounger's trade dress and/or colorable imitations thereof has caused, and, unless enjoined, will continue to cause, substantial and irreparable injury to Ledge Lounger for which Ledge Lounger has no adequate remedy at law, including at least substantial and irreparable injury to

the goodwill and reputation for quality associated with Ledge Lounger's trade dress, Ledge Lounger's products, and Ledge Lounger.

ANSWER: Denied.

59. Global Pool's use of Ledge Lounger's trade dress and/or colorable imitations thereof has been intentional, willful, and malicious. Global Pool's bad faith is evidenced at least by Global Pool's copying of Ledge Lounger's products

and Global Pool's continuing disregard for Ledge Lounger's rights.

ANSWER: Denied.

60. Ledge Lounger is entitled to injunctive relief, and Ledge Lounger is also entitled to recover at least Global Pool's profits, Ledge Lounger's actual damages, enhanced profits and damages, costs, and reasonable attorney fees under at least 15 U.S.C. §§ 1125(c), 1116, and 1117.

ANSWER: Denied.

Count IV: Unfair Competition and False Designation of Origin Under § 43(a) of the Lanham Act, 15 U.S.C. § 1125(a)

61. Ledge Lounger realleges and incorporates the allegations set forth in paragraphs 1 through 60 as though fully set forth herein.

ANSWER: Global incorporates by reference its answers to Paragraphs 1 through 60 of Ledge's Amended Complaint as though fully set forth herein.

62. Global Pool's advertisements, marketing, promotions, offers to sell, sales, distribution, manufacture, and/or importing of the Infringing Products, in

direct competition with Ledge Lounger, violate § 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), and constitute unfair competition and false designation of origin, at least because Global Pool has obtained an unfair advantage as compared to Ledge Lounger through Global Pool's use of Ledge Lounger's trade dress, and because such uses are likely to cause consumer confusion as to the origin and/or sponsorship/affiliation of Global Pool's Infringing Products, at least by creating the false and misleading impression that its Infringing Products are manufactured by, authorized by, or otherwise associated with Ledge Lounger. Specifically, Global Pool's Infringing Products infringe, at least, Ledge Lounger's trade dress rights in the Signature ChaiseTM and Signature ChaiseTM Deep chairs.

ANSWER: Denied.

Act. Ledge Lounger's trade dress is entitled to protection under the Lanham Act. Ledge Lounger's trade dress includes unique, distinctive, and non-functional designs. Ledge Lounger has extensively and continuously promoted and used its trade dress in the United States. Through that extensive and continuous use, Ledge Lounger's trade dress has become a well-known indicator of the origin and quality of Ledge Lounger's products. Ledge Lounger's trade dress has also acquired substantial secondary meaning in the marketplace. Moreover, Ledge Lounger's trade dress acquired this secondary meaning before Global Pool commenced its unlawful use of Ledge Lounger's trade dress in connection with the Infringing Products.

ANSWER: Denied.

Global Pool's use of Ledge Lounger's trade dress and/or colorable 64.

imitations thereof has caused and, unless enjoined, will continue to cause substantial

and irreparable injury to Ledge Lounger for which Ledge Lounger has no adequate

remedy at law, including at least substantial and irreparable injury to the goodwill

and reputation for quality associated with Ledge Lounger's trade dress, Ledge

Lounger's products, and Ledge Lounger.

ANSWER: Denied.

Ledge Lounger is entitled to injunctive relief, and Ledge Lounger is 65.

also entitled to recover at least Global Pool's profits, Ledge Lounger's actual

damages, enhanced damages, costs, and reasonable attorney fees under at least 15

U.S.C. §§ 1125(a), 1116, and 1117.

ANSWER: Denied.

Count V: Common Law Trade Dress Infringement

Ledge Lounger realleges and incorporates the allegations set forth in 66.

paragraphs 1 through 65 as though fully set forth herein.

ANSWER: Global incorporates by reference its answers to Paragraphs 1

through 66 of Ledge's Amended Complaint as though fully set forth herein.

Global Pool's advertisements, promotions, offers to sell, sales, 67.

distribution, manufacture, and/or importing of the Infringing Products, in direct

31

competition with Ledge Lounger, constitute common law trade dress infringement, at least because Global Pool's use of Ledge Lounger's trade dress and/or colorable imitations thereof is likely to cause consumer confusion as to the origin and/or sponsorship/affiliation of its Infringing Products, at least by creating the false and misleading impression that its Infringing Products are manufactured by, authorized by, or otherwise associated with Ledge Lounger. Specifically, Global Pool's Infringing Products infringe, at least, Ledge Lounger's trade dress rights in the Signature ChaiseTM and Signature ChaiseTM Deep chairs.

ANSWER: Denied.

68. Ledge Lounger's trade dress is entitled to protection under the common law. Ledge Lounger's trade dress includes unique, distinctive, and non-functional designs. Ledge Lounger has extensively and continuously promoted and used its trade dress in the United States. Through that extensive and continuous use, Ledge Lounger's trade dress has become a well-known indicator of the origin and quality of Ledge Lounger's products. Ledge Lounger's trade dress has also acquired substantial secondary meaning in the marketplace. Moreover, Ledge Lounger's trade dress acquired this secondary meaning before Global Pool commenced its unlawful use of Ledge Lounger's trade dress in connection with its Infringing Products.

ANSWER: Denied.

imitations thereof has caused and, unless enjoined, will continue to cause substantial and irreparable injury to Ledge Lounger for which Ledge Lounger has no adequate

Global Pool's use of Ledge Lounger's trade dress and/or colorable

remedy at law, including at least substantial and irreparable injury to the goodwill

and reputation for quality associated with Ledge Lounger's trade dress, Ledge

Lounger's products, and Ledge Lounger.

ANSWER: Denied.

69.

70. Global Pool's use of Ledge Lounger's trade dress and/or colorable

imitations thereof has been intentional, willful, and malicious. Global Pool's bad

faith is evidenced at least by Global Pool's copying of Ledge Lounger's products

and Global Pool's continuing disregard for Ledge Lounger's rights.

ANSWER: Denied.

71. Ledge Lounger is entitled to injunctive relief, and Ledge Lounger is

also entitled to recover at least Ledge Lounger's damages, Global Pool's profits,

punitive damages, costs, and reasonable attorney fees.

ANSWER: Denied.

Count VI: Common Law Unfair Competition

72. Ledge Lounger realleges and incorporates the allegations set forth in

paragraphs 1 through 71 as though fully set forth herein.

33

ANSWER: Global incorporates by reference its answers to Paragraphs 1 through 69 of Ledge's Amended Complaint as though fully set forth herein.

73. Global Pool's advertisements, marketing, promotions, offers to sell, sales, distribution, manufacture, and/or importing of the Infringing Products, in direct competition with Ledge Lounger, constitute common law unfair competition, at least by palming off/passing off of Global Pool's goods, by simulating Ledge Lounger's trade dress in an intentional and calculated manner that is likely to cause consumer confusion as to origin and/or sponsorship/affiliation of Global Pool's Infringing Products, and by creating the false and misleading impression that its Infringing Products are manufactured by, authorized by, or otherwise associated with Ledge Lounger. Specifically, Global Pool's Infringing Products infringe, at least, Ledge Lounger's trade dress rights in the Signature ChaiseTM and Signature ChairTM Deep chairs.

ANSWER: Denied.

74. Ledge Lounger's trade dress is entitled to protection under the common law. Ledge Lounger's trade dress includes unique, distinctive, and non-functional designs. Ledge Lounger has extensively and continuously promoted and used Ledge Lounger's trade dress for years in the United States. Through that extensive and continuous use, Ledge Lounger's trade dress has become a well-known indicator of the origin and quality of Ledge Lounger's products. Ledge Lounger's trade dress has

also acquired substantial secondary meaning in the marketplace. Moreover, Ledge Lounger's trade dress acquired this secondary meaning before Global Pool commenced its unlawful use of Ledge Lounger's trade dress in connection with its Infringing Products.

ANSWER: Denied.

75. Global Pool's use of Ledge Lounger's trade dress and/or colorable imitations thereof has caused and, unless enjoined, will continue to cause substantial and irreparable injury to Ledge Lounger for which Ledge Lounger has no adequate remedy at law, including at least substantial and irreparable injury to the goodwill and reputation for quality associated with Ledge Lounger's trade dress, Ledge Lounger's products, and Ledge Lounger.

ANSWER: Denied.

76. Global Pool's use of Ledge Lounger's trade dress and/or colorable imitations thereof has been intentional, willful, and malicious. Global Pool's bad faith is evidenced at least by Global Pool's copying of Ledge Lounger's products and Global Pool's continuing disregard for Ledge Lounger's rights.

ANSWER: Denied.

77. Ledge Lounger is entitled to injunctive relief, and Ledge Lounger is also entitled to recover at least Ledge Lounger's damages, Global Pool's profits, punitive damages, costs, and reasonable attorney fees.

ANSWER: Denied.

Count VII: Common Law Misappropriation

78. Ledge Lounger realleges and incorporates the allegations set forth in paragraphs 1through 77 as though fully set forth herein.

ANSWER: Global incorporates by reference its answers to Paragraphs 1 through 77 of Ledge's Complaint as though fully set forth herein.

79. Global Pool's advertisements, promotions, offers to sell, sales, distribution, manufacture, and/or importing of the Infringing Products, in direct competition with Ledge Lounger, constitute common law misappropriation.

ANSWER: Denied.

80. Ledge Lounger created the products covered by Ledge Lounger's trade dress through extensive time, labor, effort, skill, and money. Global Pool has wrongfully used Ledge Lounger's trade dress and/or colorable imitations thereof in competition with Ledge Lounger and gained a special advantage because Global Pool was not burdened with the expenses incurred by Ledge Lounger. Specifically, Global Pool's Infringing Products infringe, at least, Ledge Lounger's trade dress rights in the Signature ChaiseTM and Signature ChairTM Deep chairs. Global Pool has commercially damaged Ledge Lounger, at least by causing consumer confusion as to origin and/or sponsorship/affiliation of Global Pool's Infringing Products, by creating the false and misleading impression that its Infringing Products are

manufactured by, authorized by, or otherwise associated with Ledge Lounger, and by taking away sales that Ledge Lounger would have made.

ANSWER: Denied.

81. Ledge Lounger's trade dress is entitled to protection under the common law. Ledge Lounger's trade dress includes unique, distinctive, and non-functional designs. Ledge Lounger has extensively and continuously promoted and used Ledge Lounger's trade dress for years in the United States. Through that extensive and continuous use, Ledge Lounger's trade dress has become a well-known indicator of the origin and quality of Ledge Lounger's products. Ledge Lounger's trade dress has also acquired substantial secondary meaning in the marketplace. Moreover, Ledge Lounger's trade dress acquired this secondary meaning before Global Pool commenced its unlawful use of Ledge Lounger's trade dress in connection with its Infringing Products.

ANSWER: Denied.

82. Global Pool's use of Ledge Lounger's trade dress and/or colorable imitations thereof has caused and, unless enjoined, will continue to cause substantial and irreparable commercial injury to Ledge Lounger for which Ledge Lounger has no adequate remedy at law, including at least substantial and irreparable injury to the goodwill and reputation for quality associated with Ledge Lounger's trade dress, Ledge Lounger's products, and Ledge Lounger. Moreover, as a result of its

misappropriation, Global Pool has profited and, unless such conduct is enjoined by this Court, will continue to profit by misappropriating the time, effort, and money

that Ledge Lounger invested in establishing the reputation and goodwill associated

with Ledge Lounger's trade dress, Ledge Lounger's products, and Ledge Lounger.

ANSWER: Denied.

83. Global Pool's misappropriation of Ledge Lounger's trade dress and/or

colorable imitations thereof has been intentional, willful, and malicious. Global

Pool's bad faith is evidenced at least by Global Pool's copying of Ledge Lounger's

products and Global Pool's continuing disregard for Ledge Lounger's rights.

ANSWER: Denied.

84. Ledge Lounger is entitled to injunctive relief, and Ledge Lounger is

also entitled to recover at least Ledge Lounger's damages, Global Pool's profits,

punitive damages, costs, and reasonable attorney fees.

ANSWER: Denied.

Count VIII: Unjust Enrichment

85. Ledge Lounger realleges and incorporates the allegations set forth in

paragraphs 1 through 84 as though fully set forth herein.

ANSWER: Global incorporates by reference its answers to Paragraphs 1

through 84 of Ledge's Amended Complaint as though fully set forth herein.

38

86. Global Pool's advertisements, promotions, offers to sell, sales, distribution, manufacture, and/or importing of its Infringing Products, in direct competition with Ledge Lounger, constitute unjust enrichment, at least because Global Pool has wrongfully obtained benefits at Ledge Lounger's expense. Global Pool has also, *inter alia*, operated with an undue advantage.

ANSWER: Denied.

87. Ledge Lounger created the products covered by Ledge Lounger's trade dress through extensive time, labor, effort, skill, and money. Global Pool has wrongfully used and is wrongfully using Ledge Lounger's trade dress and/or colorable imitations thereof in competition with Ledge Lounger, and has gained and is gaining a wrongful benefit by undue advantage through such use. Global Pool has not been burdened with the expenses incurred by Ledge Lounger, yet Global Pool is obtaining the resulting benefits for its own business and products.

ANSWER: Denied.

88. Ledge Lounger's trade dress is entitled to protection under the common law. Ledge Lounger's trade dress includes unique, distinctive, and non-functional designs. Ledge Lounger has extensively and continuously promoted and used Ledge Lounger's trade dress for years in the United States. Through that extensive and continuous use, Ledge Lounger's trade dress has become a well-known indicator of the origin and quality of Ledge Lounger's products. Ledge Lounger's trade dress has

also acquired substantial secondary meaning in the marketplace. Moreover, Ledge Lounger's trade dress acquired this secondary meaning before Global Pool commenced its unlawful use of Ledge Lounger's trade dress in connection with its Infringing Products.

ANSWER: Denied.

89. Global Pool's use of Ledge Lounger's trade dress and/or colorable imitations thereof has caused and, unless enjoined, will continue to cause substantial and irreparable commercial injury to Ledge Lounger for which Ledge Lounger has no adequate remedy at law, including at least substantial and irreparable injury to the goodwill and reputation for quality associated with Ledge Lounger's trade dress, Ledge Lounger's products, and Ledge Lounger. Ledge Lounger accumulated this goodwill and reputation through extensive time, labor, effort, skill, and investment. Global Pool has wrongfully obtained and is wrongfully obtaining a benefit at Ledge Lounger's expense by taking undue advantage and free-riding on Ledge Lounger's efforts and investments, and enjoying the benefits of Ledge Lounger's hard-earned goodwill and reputation.

ANSWER: Denied.

90. Global Pool's unjust enrichment at Ledge Lounger's expense has been intentional, willful, and malicious. Global Pool's bad faith is evidenced at least by

Global Pool's copying of Ledge Lounger's products and Global Pool's continuing disregard for Ledge Lounger's rights.

ANSWER: Denied.

91. Ledge Lounger is entitled to injunctive relief, and Ledge Lounger is also entitled to recover at least Global Pool's profits.

ANSWER: Denied.

Relief Sought

WHEREFORE, Plaintiff respectfully prays for:

- 1. Judgment that Global Pool has willfully (i) infringed Ledge Lounger's trade dress registration in violation of § 1114 of Title 15 in the United States Code; (ii) infringed Ledge Lounger's trade dress in violation of § 1125(a) of Title 15 in the United States Code; (iii) diluted Ledge Lounger's trade dress in violation of § 1125(c) of Title 15 in the United States Code; (iv) engaged in unfair competition and false designation of origin in violation of § 1125(a) of Title 15 in the United States Code; (v) violated Ledge Lounger's common law rights in Ledge Lounger's trade dress; (vi) engaged in common law unfair competition; (vii) engaged in common law misappropriation; and (viii) been unjustly enriched at Ledge Lounger's expense; and that all of these wrongful activities by Global Pool were willful;
- 2. A preliminary and permanent injunction against further infringement and dilution of Ledge Lounger's trade dress by Global Pool and each of Global

Pool's agents, employees, attorneys, successors and assigns, and all others in privity or acting in concert with any of them, pursuant to at least 15 U.S.C. § 1116;

- 3. An Order directing Global Pool to recall all Infringing Products sold and/or distributed and to provide a full refund for all recalled Infringing Products;
- 4. An Order directing the destruction of (i) all Infringing Products, including all recalled Infringing Products, (ii) any other products that use a copy, reproduction, or colorable imitation of Ledge Lounger's trade dress in Global Pool's possession or control, (iii) all plates, molds, and other means of making the Infringing Products in Global Pool's possession, custody, or control, or under its direction, and (iv) all advertising materials related to the Infringing Products in Global Pool's possession, custody, or control, including on the Internet, pursuant to at least 15 U.S.C. § 1118;
- 5. An Order directing Global Pool to publish a public notice providing proper attribution of Ledge Lounger's trade dress rights, and to provide a copy of this notice to all customers, distributors, and/or others from whom the Infringing Products are recalled;
- 6. An Order barring importation of the Infringing Products and/or colorable imitations thereof into the United States, and barring entry of the Infringing Products and/or colorable imitations thereof into any customhouse of the United States, pursuant to at least 15 U.S.C. § 1125(b);

- 7. An award of Global Pool's profits, Ledge Lounger's actual damages, enhanced damages, exemplary damages, costs, prejudgment and post judgment interest, and reasonable attorney fees pursuant to at least 15 U.S.C. §§ 1125(a), 1125(c), 1116; and
 - 8. Such other and further relief as this Court deems just and proper.

Answer: Denied that Ledge Lounger is entitled to any relief, including the relief specified. Moreover, Global requests that judgment be entered for a no cause of action with costs and attorney's fees to Global.

AFFIRMATIVE DEFENSES

Defendant/Counterclaim Plaintiff Global Lift Corp. d/b/a Global Pool Products, through its undersigned counsel, for its affirmative defenses, states as follows:

- 1. Plaintiff's asserted marks are generic and thus not protectable.
- 2. Plaintiff's asserted marks are functional, and thus not protectable.
- 3. Plaintiff's asserted marks are not distinctive, and thus not protectable.
- 4. Plaintiff's mark is not famous, and there is no likelihood of confusion between Plaintiff's products and Defendant's products.
 - 5. Plaintiff's asserted marks were obtained via fraud and are invalid.
- 6. Plaintiff's asserted marks has been and/or is being used to violate the antitrust laws of the United States.
 - 7. Plaintiff's claims are barred by the doctrine of unclean hands.

AMENDED COUNTERCLAIMS

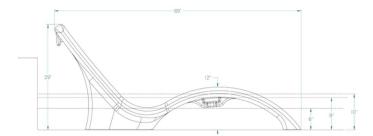
Counterclaim Plaintiff Global Lift Corp. d/b/a Global Pool Products ("Global") states for its Amended Counterclaims against Counterclaim Defendant Ledge Lounger, Inc. ("Ledge") as follows:

INTRODUCTION

- 1. Global manufactures a wide range of pool products, furniture, and equipment, including the GLOBAL LOUNGER at issue in this case.
- 2. Ledge also manufactures a wide range of pool products, furniture, and equipment, including the Signature Chaise and Signature Chaise Loungers (the "Chaise Loungers") at issue in this case.
- 3. Global developed a patent pending rotomolded pool lounge chair including a novel construction including neutral buoyancy and supplemental, permanent ballast. Petitioner sells its pool chair under the name GLOBAL LOUNGER. A photograph showing Petitioner's "GLOBAL LOUNGER" is shown below:



4. A drawing showing the outline and dimensions of Petitioner's "GLOBAL LOUNGER" from Petitioner's "GLOBAL LOUNGER" specification sheet (attached as Counterclaim Exhibit A-1) is shown below:



5. Global's "GLOBAL LOUNGER" is in the well-known shape of a curved chaise lounge or lounge chair, meant to conform to human body in a partially reclined position, as shown in the following image from Petitioner's "GLOBAL LOUNGER" product brochure (attached as Counterclaim Exhibit A-2):



6. The GLOBAL LOUNGER is superior to Ledge's Chaise Loungers in many ways, including but not limited to comfort, ease of use, and accessories.

- 7. Ledge is aware that the GLOBAL LOUNGER is superior and preferred by customers.
- 8. This case involves Ledge's abuse of the federal trademark system and its attempts to undermine legitimate free-market competition—including against Counterclaim Plaintiff Global. This is one of nearly a half-dozen lawsuits by Ledge Lounger, all following the same script, through which it has attempted to use bogus, fraudulently-obtained trade dress mark related to the seating area of a curved chair—a design that has existed for decades before Ledge even existed.
- 9. This case had its genesis in a lawsuit filed by Ledge in the Southern District of Texas, a Court that lacked personal jurisdiction over Global, in what appears to have been an attempt to bully a smaller competitor into submission with the threat of litigation in a far-flung forum, and to take advantage of that litigation to force Global to drop a collateral proceeding before the USPTO seeking to invalidate Ledge Lounger's fraudulently-obtained trade dress. In that federal lawsuit, Global filed a motion to dismiss for lack of jurisdiction, to transfer to the Eastern District of Michigan, and to dismiss Ledge Lounger's claims under Rule 12(b)(6).
- 10. While the motion to dismiss remained pending, Ledge first tried to coerce Global into dismissing its collateral challenge to Ledge Lounger's

fraudulently-obtained trade dress, offering to dismiss the federal infringement lawsuit without any payment of damages for the purported "infringement."

- 11. When that did not work, Ledge set out to further injure Global's business, sending takedown notices to Amazon.com targeting one of Global's online distributors, and omitting from its notice (a) that Global had filed a pending trademark cancellation action in the United States Patent and Trademark Office; and (b) there was a pending lawsuit against Ledge where Global had moved to dismiss Ledge's claims of infringement.
- 12. On April 26, 2024, Global brought Ledge's extrajudicial conduct to the attention of the Southern District of Texas, indicating that Ledge's conduct appeared calculated to force Global to acquiesce to jurisdiction in the Southern District of Texas to seek affirmative relief against Ledge's misconduct.
- 13. The Southern District of Texas held a status conference. In response to a court inquiry, Ledge's counsel indicated that it was just trying to protect its marks. The Court asked Ledge's counsel why, if that was true, it did not provide Amazon with all the relevant information regarding the purported trade dress. Ledge's answer, in effect, was "we didn't have to." The court then indicated that it would expedite its ruling on the transfer portion of Global's motion.
- 14. On May 13, 2024, the Southern District of Texas—while indicating that "the merits of the jurisdictional dispute appear to overwhelmingly favor Global"—

exercised its discretion to transfer this matter to this Court. It did not rule on the 12(b)(2) or 12(b)(6) portions of Global's motion.

15. Global now files these counterclaims to invalidate Ledge Lounger's fraudulently-obtained trade dress and to address Ledge's misconduct.

LEDGE LOUNGER'S INVALID TRADE DRESS CLAIMS

- 16. A "chaise longue" (often spelled "chaise lounge" in English) or lounge chair is a reclining sofa or chair long enough to support the legs of a person. Such chairs were first popularized in the 16th century. The shape of a chaise lounge—including its curved, wave-shaped profile—is well-known, recognizable, and ubiquitous and has been for over 100 years.
- 17. Chaise lounge chairs with curved profiles sized to support an entire adult body have been ubiquitous shapes in furniture design for at least a century, featuring in relatively famous designs from, by way of non-limiting example:

Designer(s)	Date	Name	Image
Greta M.	1951	GMG Chaise Lounge	
Grossman			
Busk+Hertzog	2003	SENSE lounge chair	

Designer(s)	Date	Name	Image
Niels Hvass	1996	Wave	
Edward	1948	Listen-to-Me Chaise	
Wormley			
Poul	1960s	PK 24 chaise lounge chair	
Kjærholm			
Adrian Pearsall	1960s	Wave Lounge Chair	

Counterclaim Exhibits B1-6.

18. Lounge chairs with curved profiles sized to support an entire adult body are widely available at retail in the United States from numerous different sources. See Counterclaim Exhibit C (Amazon website search results for "curved chaise lounge"), Counterclaim Exhibit D (Wayfair website search results for "yoga

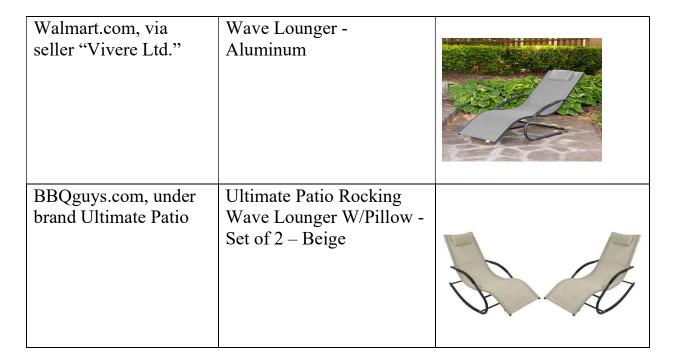
chaise chair").

19. The Wave chaise from Floatland LLC (Counterclaim Exhibit E-1) was available at least as early as 2008 and at least through 2016, as illustrated in excerpts from the March 2008 DWELL publication (Counterclaim Exhibit E-2) and at 2016 article on the Architectural Digest website (Counterclaim Exhibit E-3):



20. Other lounge chairs with curved profiles sized to support an entire adult body also includes examples described with the term "wave" that are available at retail in the United States from different sources:

Source	Description	Chair
Luxedecor.com, under brand Schnupp Patio	Schnupp Patio Wave Sectional Wicker Chaise Lounge	
Burke Décor (burkedecor.com)	Paloma Wave outdoor chaise lounge by Azzurro Living	



See Counterclaim Exhibits E4-E7.

21. An entire subcategory of lounge chairs, often denoted as "yoga chairs," are chairs featuring the identical or nearly identical seating profile as the claimed configuration in Registrant's '905 Registration, including, by way of non-limiting examples:

Brand	Description	Chair
Latitude Run	Symons Sleek Chaise Lounge for Yoga	

Orren Ellis	Appel Vegan Leather Chaise Lounge	
Mjkone	Yoga Chair	

See Counterclaim Exhibits C, D.

- 22. Still other chairs share this ubiquitous curved profile to support a reclined body. *See* Counterclaim Exhibits F1 & F2.
- 23. When asked in this litigation, in an interrogatory, to explain the basis for its claim that the purported trade dress is non-functional, Ledge stated that "the wave form of the chair where the back of the chair slopes down and the lower half of the chair curves up and down towards the right are non-functional." That description would be applicable to each of the chairs identified above, reflecting Ledge's position that it has trade dress rights in all such curved chairs.
- 24. On the shoulders of this long history of curved, wave-shaped lounge chairs, and amid a marketplace with a large variety of curved, wave-shaped lounge chairs with similar, if not identical, seating profiles, Ledge nonetheless attempted to

obtain intellectual property protection for this ubiquitous, functional design.

- 25. Despite selling the Signature Chaise since 2011, Ledge has been unable to obtain a design patent for the overall shape of the Signature Chaise or for the portions it now claims as trade dress.
- 26. Because Ledge could not obtain patent protection for the Signature Chaise's generic shape—long in the public domain—it attempted to use trademark law to obtain protection for the design.
- 27. On August 30, 2019, Ledge filed Application Serial No. 88/600,425 (the '425 Application') to register a mark as a "three-dimensional configuration of a chair" with the following drawing:



See Counterclaim Exhibit G.

28. Ledge included the following description of its mark: "The mark consists of a three-dimensional configuration of a chair curved like a wave where the back of the chair slopes down and the lower half of the chair curves up and down towards the right. The bottom side of the chair and the horizontal line at the base of

the curve to the right side appear in broken lines and are not claimed as features of the mark." Counterclaim Exhibit H, Registration Certificate.

- 29. Ledge Lounger's registered trade dress, "a three-dimensional configuration of a chair curved like a wave where the back of the chair slopes down and the lower half of the chair curves up and down towards the right," is a generic, unregistrable configuration of a subset of seating.
- 30. Ledge Lounger's application to register its trade dress was refused by the USPTO multiple times, including an initial refusal on the grounds that the recited product configuration is functional. This initial refusal, dated December 11, 2019, completely barred the application from proceeding.
- 31. To advance the application past this barrier and ultimately secure the trade dress registration, Ledge's Chief Executive Officer, Chris Anderson, filed a declaration stating, among other things, that: "Neither the applied-for mark, nor any features thereof, is or has been the subject of a design or utility patent or patent application, including expired patents and abandoned patent applications." Counterclaim Exhibit I, *Declaration of Chris Anderson* dated June 10, 2020 at ¶ 29.
- 32. This statement was false, known by Anderson to be false and material, and relied upon Ledge to overcome the USPTO's functionality refusal, which refusal constituted a complete barrier to Ledge obtaining the trademark registration at issue.

- 33. Ledge had in fact secured U.S. Patent No. 10,104,975 (the '975 Patent') on October 23, 2018. *See* Counterclaim Exhibit J.
 - 34. Anderson is a named inventor on the '975 Patent. *Id.*
- 35. The '975 Patent, including Figures 2, 4A, and 8; specification Column 1, Lines 62-63; Column 4, Lines 54-57; Column 5, Lines 27-29; and Column 6, Line 60 Column 7, Line 10, disclose and describe the functionality of Ledge's design. *See* Ex. J. This includes Ledge's explicit statement that "[d]esigns for said chair are well-known in the art," citing the chair's "wave shape." *Id.* Column 4, Lines 54-57.
- 36. Despite obtaining a patent disclosing and describing the functionality of Ledge's design, and to secure the trade dress registration, Anderson falsely stated in his Declaration that the "design at issue was developed separate from the function of lounge and outdoor furniture." Counterclaim Ex. I ¶ 35.
- 37. This statement also contradicted numerous previous statements of Anderson and Ledge.
- 38. For instance, Ledge made statements in its patent application about the utilitarian advantages of its design, including asserting the functional nature of the curved wave form that it now claims as trade dress because that shape permits the product and the lower body of the user to be partially submerged in water and partially out of the water. Counterclaim Exhibit J at Col. 5:27-29, FIG. 8.

- 39. Ledge's own advertisements and public statements regarding its Signature Chaise likewise focused on functional advantages. For instance:
 - a. Ledge's website states as follows:

Q: ARE CHAISE LOUNGE CHAIRS COMFORTABLE?

A: The chaise lounge is a long chair with an angled back, offering full support for the whole body. Our chaise loungers were designed with your perfect poolside moments in mind. Contoured curves fit your most relaxed position on the pool ledge, so you can just lay back and let go.

- b. Ledge's website distinguishes between its own chaises based on their shape ("compare the best in-pool chaises and find one that suits your lounging style") and expressly characterizes its chaise lounger's shapes as functional ("due to the differences in back heights, some activities are better suited for one product than the other. We recommend taking this into account when selecting your chaise.")
- c. Ledge further touts the functional aspects of its chaise on its website and in marketplace statements, including claims that the curved wave form provides comfort to a user, allows the chair and user to be partially submerged in water, and makes the chairs stackable.

See Counterclaim Exhibits K, L1-9.

- 40. Anderson personally gave several public interviews confirming the functional nature of the Signature Chaise wave form design.
- 41. During a September 6, 2019 podcast called "Outside the Box with Casual Living," Anderson made the follow statements about the Signature Chaise's wave form design being dictated by functionality:
 - "I set out to really come up with something that you could utilize in the pool, that you could partially be submerged, and at the

- same time it wouldn't damage the pool interior and it wouldn't damage the product." (2:20 of podcast)
- "So we actually have a patent on maintaining water in the product higher in which than the body it sits." (5:12 of podcast)
- "With our products, we did, on purpose, angle the back of the chaise a little bit lower than most and the reason being is because, if I want to lay back and forget about the world, I can take the headrest pillow off and it's very comfortable and I can lay back and forget about the world. If I want to see the activity that is going on in front of me, I can add the headrest pillow and now kinda bring my head forward a little bit where I can pay attention to what's going on. Whereas in, a few of the recent competitors, have brought the back quite a bit more forward and now kinda stuck in this spot of wanting to see what's in front of me and not really being able to lay back. And's that, if anything I would say that's the one negative thing about in-water furniture, is it's not adjustable, other than taking the headrest pillow on and off." (8:36 of podcast)

The podcast is on Spotify at https://open.spotify.com/episode/ 1dVujgiQ7IbMNUmWHX573G?si=713d3cafd0f44c60

42. Anderson made similar statements about the functional considerations underlying Signature Chaise's wave form design on the December 2018 "Pool Chasers" podcast:

"You know for us in the beginning, we did some basic research on ergonomics, um, you know the average size individual. Because to you the [Signature] chaise might be extremely comfortable, but look I'm not afraid to say it live on a podcast that to some people it's not comfortable at all. Well certainly we have to develop and design the chaise to fit the average individual, the average person out there. So we had to say what's our range is it going to be the person that's 5' 8" to 6 foot, or is it going to be a person that's 5' 4" to 5' 8"?

Well, there is information and stats and data and ergonomics. You can simply do an online survey or, excuse me, an online search and find that information. So we, you know, we took that into consideration we also you know meet some quick type prototype type things and lay in them. But what was more important was the way that you interact with the water making sure that it was gonna be low enough to the ground where you're actually when you're in the water you're not just....you're actually laying in the water you have water on your butt on your body. Some of those things were a little bit more important.

So you know we had to we had to accept the reality of this is gonna be a hard plastic that's in the pool, so it was really important for it to have a contour that related to the average body style and type. We also had to sacrifice, because we did have some people sit in our original prototypes and say hey this doesn't fit me well. Well, you know, I'm sorry that it done fit you well but we have to we have to hit the average market here because there's only so many people outside of the average and the more and more you go outside the average the less the less people it's gonna be comfortable for. So you know, we did, we did do our ergonomic research. (49:32 of the podcast).

The podcast episode is on Spotify at https://open.spotify.com/episode/ 1DlSuXw9gKG1oosbpSTbWH?si=30b6220fa0d049f8

43. During an interview on the April 24, 2020 "StellarZone" podcast, Anderson likewise explained how the Signature Chaise's wave form design was dictated by functional considerations:

"I quickly noticed that a lot of them would drag their patio furniture that I had purchased from, whether it was from Restoration Hardware, or a local furniture store, in the pool and put it on the tanning ledge. And obviously we would see, the tanning ledge, the plaster on the tanning ledge get damaged because the metal of the furniture, as well as we would see the furniture get damaged pretty quickly because of the chemicals and the harsh environment of the swimming pool. So from that I was kind of inspired to develop a piece of furniture that you could put in the tanning ledge and you could lay out with a portion of your body in the water, a portion of your body out of the water and really enjoy that space. And that's pretty much how Ledge Lounger founded." (5:34 of podcast)

The podcast is available on Spotify, at https://open.spotify.com/episode/064Vvs1RUleBFdZBIbkMxK.

- 44. The statements by Ledge and its CEO Anderson recounted above confirm that Anderson's statements to the Trademark Office were knowingly false and material, and Ledge knew that the statements would be relied upon by the USPTO in granting Ledge the trademark rights at issue.
- 45. Had Anderson not made the materially false statements to the USPTO, the USPTO's functionality refusal would not have been overcome, and Ledge's purported trade dress would not have been registered. Ledge then relied on that fraudulently-obtained registration, among other things, to cause harm to legitimate market competitors, including Global, as described further herein.

LEDGE LOUNGER'S SUBSEQUENT MISCONDUCT

- 46. Ledge and Global share customers for pool chairs where the GLOBAL LOUNGER competes against the Ledge Chaise.
- 47. On August 28, 2023, legal counsel for Ledge sent a letter to Joshua Steinman, President of Global, in Bad Axe, Michigan.

- 48. In the letter, Ledge advised that it had marketed the Chaise Loungers through "extensive commercial activities in the United States, and around the world, including over the Internet." The specific Global Pool Product accused in the letter is the GLOBAL LOUNGER.
- 49. In the letter, Ledge cited its U.S. Trademark Registration No. 6,932,905. *Id*.
- 50. In the letter, Ledge cited various patents on its threaded plug system for submergible furniture, though it did not explicitly allege that Global had infringed its patents. *Id*.
 - 51. The GLOBAL LOUNGER does not utilize the threaded plug system.
- 52. Ledge is fully aware that the GLOBAL LOUNGER does not utilize the threaded plug system.
 - 53. The GLOBAL LOUNGER does not violate any Ledge patent.
- 54. Ledge does not contend that the GLOBAL LOUNGER violates any Ledge patent.
- 55. In the letter, Ledge accused Global of "distributing chair products [namely the GLOBAL LOUNGER] that are infringing Ledge's intellectual property, are confusingly similar to Ledge's trademark and trade dress, and are infringing and diluting Ledge's trade dress." *Id.* at p. 2.

- 56. Ledge knew all of these allegations were false, were made in bad faith, and were insupportable at the time they were made.
- 57. In the letter, Ledge demanded that Global cease selling the GLOBAL LOUNGER. *Id*.
- 58. On October 4, 2023, counsel for Global sent a letter to Ledge counsel in response to Ledge's August 28, 2023 letter. Counterclaim Exhibit M.
- 59. In the response letter, Global advised that it was not infringing on any intellectual property right of Ledge and that "Ledge's U.S. Trademark Registration No. 6,932,905 provides no basis for any valid trademark or trade dress rights relative to Global Pool's accused product, as any similarities are limited to wholly functional design features, as characterized by Ledge itself…" *Id*.
- 60. Ledge is aware that their alleged trademark and trade dress rights are invalid if these designs shown therein are functional.
- 61. In the response letter, Global identified Ledge's own comments admitting functionality. Specifically Global stated:

Ledge's marketplace statements confirm the functionality of any arguably similar features. Ledge's webpage... currently states: "Q.? A: The chaise lounge is a long chair with an angled back, offering full support for the whole body. Our chaise lounges were designed with your perfect poolside moments in mind. Contoured curves fit your most relaxed position in the pool ledge, so you can just lay back and let go." Ledge distinguishes its own chaises based on function. At Ledge's webpage...Ledge encourages customers to "[c]ompare the best in-pool chaises and find one that suits your lounging style." On that same page, a pop-up window expressly characterizes the chaise's

shape as functional: "due to differences in back heights, some activities are better suited for one product than the other. We recommend taking this into account when selecting your chaise." These current statements follow on an apparently long history of such marketplace representations catalogued in the Notice filed in Opposition No. 91274876 against the application that resulted in the '905 Registration.

- 62. Ledge has a history of making anti-competitive and insupportable allegations in the past against other companies, including with respect to lounge chairs sold by Advantus, Corp. ("Advantus"). Advantus responded with a detailed Notice of Opposition before the United States Patent and Trademark Office, *In the Matter of Application Serial No.* 88/600,425, Opposition No. 91274876 (Filed August 30, 2019).
- 63. In the Notice of Opposition, Advantus spelled out Ledge's bad faith in considerable detail. A copy of the Advantus Notice of Opposition (without exhibits) is attached as Counterclaim Exhibit N.
- 64. Upon information, the matter was confidentially settled, and Advantus continues selling its lounge chairs to the present day.
- 65. In February 2023 (before it sued Global) Ledge sued another competitor named Luxury Lounger, Inc. in the Southern District of Texas, Case No. 4:23-cv-00727. The complaint in that lawsuit is, in large part, nearly verbatim to the lawsuit that would later be filed against Global. On June 6, 2024, the case was

voluntarily dismissed. On information, the matter was confidentially settled. Luxury Lounger continues selling its lounge chairs to the present day.

- 66. In April 2024, Ledge issued a cease-and-desist letter to The Step2 Company, LLC, based in Ohio. Apparently aware of Ledge's well-worn playbook, The Step2 Company did not wait for Ledge to file a lawsuit in the Southern District of Texas, but instead responded to Ledge's cease-and-desist letter with a lawsuit seeking to invalidate Ledge's trademark. That case is pending as Case No. 5:24-cv-00807-DAR in the Northern District of Ohio.
- 67. Ledge became aware that Global would be receiving orders from at least one shared customer for the GLOBAL LOUNGER.
- 68. With full knowledge that its Trademark and Trade Dress rights were void for functionality, Ledge went ahead in bad faith and asserted to at least one shared customers that the Global Lounger violated its intellectual property rights.
- 69. In or about early October, 2023, Ledge reached out to at least one shared customer with the intent to disrupt and interfere with Global' business relationships and expectancies and preserve its own sales.
- 70. In addition to its bad faith assertion of Trademark and Trade Dress, Ledge led at least one shared customer to believe that Global Lounger infringed upon Ledge's patent rights even though Ledge had not accused Global of such infringement in its letter of August 28, 2023 and even though Ledge is fully aware

that the GLOBAL LOUNGER does not incorporate the threaded plug system that is the subject of Ledge's patent.

71. Specifically, Ledge Lounger's counsel Scott Burow sent the following email to the shared customer on October 3, 2023, claiming that Global was infringing its "intellectual property rights," immediately after having identified those rights as "trademark, trade dress and patent" rights:

I am counsel for Ledge Lounger. Ledge Lounger received your name from [manager of shared customer] as the person at [shared customer] to contact concerning the matter raised below.

As you may know, Ledge Lounger owns valuable intellectual property that protects its numerous products and brands. Ledge Lounger takes seriously the need to protect its intellectual property rights, including the highly-valuable goodwill associated with its trademark, trade dress and patent rights. To that end, Ledge Lounger has put Global Pool Products on notice of its infringement of Ledge Lounger's intellectual property. The infringing product is called the Global Lounger. An exemplary image of the Global Lounger product is shown below:

Ledge Lounger considers any sale or distribution of the Global Lounger product to be a violation of its intellectual property rights.

If you have any questions concerning this matter, please contact me.

Regards, Scott

The email thus falsely implied that Global was infringing Ledge's patent rights, and failed to truthfully indicate that Ledge had no valid basis to accuse Global of patent infringement, let alone suggest that the shared customer would be liable for aiding such alleged patent infringement.

- 72. Ledge had no objectively reasonable basis to threaten the shared customer with a knowingly (and admittedly) invalid patent infringement claim. It had no objectively reasonable basis to claim that Global was infringing its "trademarks," which Ledge's counsel distinguished from trade dress in the threat letter. And Ledge had no objectively reasonable basis to claim that Global was infringing its trade dress either, for the reasons discussed herein.
- 73. Ledge made this comment with full knowledge that its Trademark and Trade Dress rights were invalid and procured by fraud, and that Global Lounger did not infringe on any "trademark and trade dress rights." Ledge thus asserted, in bad faith, to the shared customer that the Global Lounger violated these intellectual property rights.
- 74. Further, in order to persuade at least one shared customer to reject orders for the GLOBAL LOUNGER, Ledge led the shared customer to believe that the customer would be either a witness to or a party in any enforcement action for its intellectual property rights.
- 75. Ledge's statements that led at least one shared customer to believe that Global was infringing Ledge's patents and other intellectual property rights were made in bad faith with the intent to interfere with Global Pool's business expectancies.

- 76. As a direct result of this bad-faith communication, the shared customer cancelled its orders with Global. Ledge's conduct thus proximately caused Global damages through lost sales.
- 77. As further proof of Ledge's bad faith and malice, it strategically timed its communications with shared customers with the beginning of the early buying season.
- 78. In the pool products business, the early buying season is critical for manufacturers like Global and Ledge.
- 79. Prior to Ledge's tortious conduct, at least one shared customer had entered the GLOBAL LOUNGER into their respective systems and was prepared to accept orders for the GLOBAL LOUNGER.
- 80. Upon information and belief, Ledge was aware of the success of the GLOBAL LOUNGER and that such success was based on independent innovation by Global.
- 81. As a result of Ledge's bad faith communications, one of the shared customers has rejected and is rejecting myriad orders for the GLOBAL LOUNGER and turned that product off in its system, just as the early buying season began.
- 82. As a result of Ledge's bad faith communications, one of the shared customers has stopped the sale of the GLOBAL LOUNGER, including through its Michigan locations and channels of distribution.

- 83. As a result of Ledge's bad faith communications, Global has also lost sales of other products in addition to the GLOBAL LOUNGER.
- 84. Through its tortious conduct, Ledge has essentially eliminated Global as a competitor for the chaise loungers in the Michigan market and elsewhere.
- 85. Ledge controls a substantial portion of the lounge chair market, including within the State of Michigan, and has engaged in the foregoing tortious conduct for monopolistic and anti-competitive reasons.
- 86. On November 6, 2023, Global filed a Complaint to cancel Ledge's trademark with the United States Patent and Trademark Office.
- 87. Four days later, on November 10, 2023—and with the intention of obtaining a stay of the USPTO cancellation action—Ledge filed a jurisdictionally-deficient lawsuit against Global Pool in the Southern District of Texas.
- 88. The lawsuit had the intended effect. On December 21, 2023, Ledge filed a motion to suspend the cancellation proceedings due to its pending lawsuit.
- 89. The next day, December 22, 2023, the USPTO immediately—and without allowing Global an opportunity to respond—suspended the cancellation proceeding in light of Ledge Lounger's federal lawsuit, consistent with its well-established practice. *See* United States Patent & Trademark Office, Trademark Trial and Appeal Board, Proceeding No. 92083609, Docket Entries 7 and 8.

- 90. As discussed above, Global subsequently filed a motion to dismiss in the Southern District of Texas for lack of personal jurisdiction under Rule 12(b)(2), a motion to transfer, and a motion to dismiss under Rule 12(b)(6).
- 91. The motion to dismiss under 12(b)(6) was premised, in part, on Ledge Lounger's reliance on conclusory assertions regarding the validity of its trade dress claims, the scope of those claims, and how Global allegedly infringed the trade dress.
- 92. Ledge was offered an opportunity by the Court to amend its pleading with respect to the 12(b)(6) claims but admitted at a status conference with the magistrate judge that it could not plead any additional facts.
- 93. Ledge never filed for preliminary injunctive relief in the Southern District of Texas despite that case being pending for nearly six months. And because of the procedural posture, Global had no ability to bring claims in that forum without waiving its challenges to jurisdiction.
- 94. Instead, Ledge stated to Global that it would be willing to resolve the lawsuit without any payment of damages by Global, if Global would refrain from its lawful administrative challenge to Ledge Lounger's trade dress registration.
- 95. Global indicated that it would consider resolving the matter if Ledge explained the basis for its belief that Global's products infringed trade dress, including what modifications to Global's products related to that purported trade dress Ledge believed would render the products non-infringing. Global thus

expressed an intention to resolve the claims, despite their invalidity, if Ledge could set forth a good-faith basis for its claims.

- 96. Ledge promised that it would provide information regarding the allegedly infringing aspects of Global's product and what changes would avoid the trade dress. But, consistent with Ledge's inability to articulate any good-faith basis for its claims that it had legitimate trade dress that Global infringed, it never did so.
 - 97. Instead, in April 2024, Ledge engaged in further tortious misconduct.
- 98. In April 2024, Ledge's counsel contacted Amazon.com to complain about a seller of Global Pool's product, demanding that Amazon take down the listing for Global's product.
- 99. In its demand to Amazon, Ledge's counsel omitted the fact that Ledge's purported trade dress is subject to a trademark cancellation action, and a federal lawsuit that (once transferred to the appropriate forum) would likewise involve a challenge to the validity of the purported trade dress. Ledge further acted with full knowledge that its Trademark and Trade Dress rights were invalid, and that Global Lounger did not infringe on its intellectual property rights, Ledge in bad faith asserted to Amazon that the Global Lounger violated its intellectual property rights.
- 100. Amazon, in response to the takedown notice, removed the product listings, along with the product reviews left by existing customers. Amazon performed no analysis or investigation and did not purport to independently

investigate the claims. Instead, Amazon explicitly refused to consider documents that the seller attempted to provide regarding the invalidity of Ledge Lounger's claims. Amazon thus accepted Ledge Lounger's assertions of infringement at face value.

- 101. As a result of Ledge's conduct, the seller of Global's product ended its contractual and business relationship with Global with respect to Global's chaise lounger, informing Global that it would be returning all of the product to Global and would no longer sell it. Ledge Lounger's wrongful and tortious conduct was thus the proximate cause of Global losing the business of this seller.
- 102. Ledge's extrajudicial self-help was intended to, and did, wrongfully cause harm to Global, a competitor in the marketplace with a non-infringing product.
- 103. Ledge's lawsuit against Global is objectively baseless, and no reasonable litigant would believe it would succeed. It was filed for the purpose of delay in an attempt to prevent a smaller, less-well-funded competitor from obtaining judicial relief against an invalid, fraudulently obtained trade dress registration. Ledge has been unable to identify any non-conclusory facts—either in its pleadings or otherwise—explaining how it can establish a valid trade dress claim, or how Global's product infringes on the purported trade dress.
- 104. Ledge further is aware that Global intends to file a motion for judgment on the pleadings in this Court based on its failure to state a claim, including on

infringement. Global, following this Court's local rules, indicated to Ledge that it would seek that relief.

- 105. Rather than answering the counterclaims (thus closing the pleadings and permitting the Rule 12(c) motion to be filed), Ledge filed a baseless motion to dismiss intended to prevent this Court from addressing the objective insufficiency of its allegations and causing further delay.
- 106. Upon information and belief, Ledge's further intention in submitting its takedown demand, rather than seeking preliminary court relief, was its desire to take advantage of the procedural posture its inappropriate lawsuit caused, and either force Global to submit to jurisdiction in an inappropriate forum or else face financial harm without respite. This was an abuse of the federal judicial process—and one that motivated the Southern District of Texas to expedite its ruling on Global's transfer motion, which it granted.
- 107. Upon information and belief, Ledge's further intention through its course of misconduct—including against Global and other competitors—is to avoid any trademark cancellation proceedings during the five-year period following its registration, because if no such proceeding is pending the mark becomes incontestable under 15 U.S.C. § 1065.
- 108. Upon information and belief, Ledge is also behind other unnamed takedown notices sent to yet other sellers of Global's products.

109. Global has been damaged, and will continue to be damaged, by Ledge's wrongful and tortious conduct in the form of loss of investment, lost sales, reputational harm, and confusion in the marketplace.

COUNT I: TORTIOUS INTERFERENCE WITH BUSINESS RELATIONSHIP AND EXPECTANCIES

- 110. Global incorporates the foregoing allegations.
- 111. Global has contractual relationships and business relationships and expectancies with the shared customer.
- 112. Global has a network of salespersons and distributors for its products and has invested substantial sums of money developing the Global Lounger, marketing it to the shared customer, and securing sales orders for submission to the shared customer.
- 113. Ledge has knowledge of the business relationship and expectancies that Global has with the shared customer.
- 114. Ledge also has knowledge of the business relationship and expectancies that Global has with customers selling Global products on Amazon.com and in other venues.
- 115. Ledge has intentionally and wrongfully interfered with Global's business relationships and expectancies with, at a minimum, (1) the shared customer, and (2) the Amazon seller described herein, inducing and causing them to terminate

their business relationships and expectancies with Global, as it pertains to the GLOBAL LOUNGER.

COUNT II: ABUSE OF PROCESS

- 116. Global incorporates the foregoing allegations.
- 117. Ledge hastily filed a lawsuit against Global in the Southern District of Texas, despite having no facts to support an argument that Global was subject to personal jurisdiction there, to block Global's pending administrative challenge to Ledge's meritless trade dress registration.
- 118. Ledge further maintained its jurisdictionally-deficient lawsuit to prevent Global from obtaining judicial relief, despite—as the Southern District of Texas would later find—the "merits of the jurisdictional dispute appear to overwhelmingly favor Global Lift."
- 119. The Southern District of Texas likewise found that Ledge's filing of the lawsuit in that Court impeded the progress of the case, whereas no such impediment would have occurred if the case was filed in a forum that unquestionably had personal jurisdiction (*i.e.*, the Eastern District of Michigan).
- 120. Ledge further used the filing of this jurisdictionally-deficient lawsuit in order to attempt to coerce Global into abandoning its administrative challenge to Ledge Lounger's lawsuit pending before the USPTO, claiming that it would resolve the case without any payment of money by Global—thus confirming that the

ostensible reason behind the lawsuit (*i.e.*, obtaining damages) was not Ledge Lounger's true purpose in filing the lawsuit, but rather it was intended to obtain the collateral advantage of avoiding legitimate scrutiny of its fraudulently-obtained trade dress in a distinct proceeding.

- 121. Ledge has apparently followed this playbook with two other purported "infringers," as discussed above, both of whom continue to sell allegedly "infringing" product after their challenges to Ledge Lounger's fraudulently-obtained trade dress were dropped. Upon information and belief, Ledge's intent in bringing these lawsuits was similar—*i.e.*, preventing these competitors from continuing efforts to cancel Ledge's fraudulently-obtained trade dress registration—and Ledge settled these without receiving any payment of damages despite Ledge's lawsuits threatening to seek substantial damages.
- 122. Ledge Lounger's conduct is in further service of its scheme to scare off administrative or other challenges to its trade dress registration long enough for the mark to become incontestable under 15 U.S.C. § 1065.
- 123. Further, during the pendency of the action in the Southern District of Texas, Ledge took advantage of the fact that it had impeded resolution of Global's claims by issuing takedown notices to Amazon regarding Global's products during a critical time of the year for the pool accessory industry, while failing to disclose to Amazon that Ledge's trade dress claims were subject to a proceeding that could

result in cancellation. Ledge thus was able to use the delay caused by its improperly-filed lawsuit to continue using its fraudulently-obtained trade dress to interfere with Global's business relationships during a critical time period in the market.

- 124. These acts are improper in the regular prosecution of a proceeding, and were undertaken for ulterior motives as described herein.
 - 125. These acts caused and are continuing to cause Global damages.

COUNT III: TRADEMARK CANCELLATION BASED ON THE TRADEMARK BEING GENERIC

- 126. Global incorporates the foregoing allegations.
- 127. Under 15 U.S.C. § 1119, in "any action involving a registered trademark," the "court may... order the cancellation of registrations, in whole or in part... and otherwise rectify the register with respect to the registrations of any party to the action."
 - 128. Curved or waved lounge chairs are a category of lounge chairs.
- 129. Lounge chairs having a curved seating profile sized to support an entire adult body have been ubiquitous in furniture design for at least a century.
- 130. Purchasers of chairs, including lounge chairs and, specifically, lounge chairs for use in pools, understand that a chair having a curved seating profile sized to support an entire adult body is a common design of lounge chairs.
- 131. Ledge's '905 Registration claims a design of a chair with a generic curved or waved shape, characterizing the mark as: "a three-dimensional

configuration of a chair curved like a wave where the back of the chair slopes down and the lower halve of the chair curves up and down towards the right."

- 132. A curved seating profile sized to support an entire adult body, i.e. "a three dimensional configuration of a chair curved like a wave where the back of the chair slopes down and the lower halve of the chair curves up and down towards the right," is incapable of distinguishing Ledge's lounge chairs from lounge chairs manufactured or sold by others, including chairs that have been used in the United States for a century, long before Ledge's use of its claimed mark began.
- 133. As Ledge's '905 Registration claims a common, category-defining configuration of a chair incapable of indicating the source of a chair, the '905 Registration should be cancelled as being generic per Trademark Act § 14(3), 15 U.S.C. § 1064(3).
 - 134. Accordingly, the '905 Registration should be cancelled.

COUNT IV: TRADEMARK CANCELLATION BASED ON THE TRADEMARK BEING FUNCTIONAL

- 135. Global incorporates the foregoing allegations.
- 136. Ledge's Signature Chaise product is in the configuration that is claimed to be the mark of the '905 Registration.
- 137. The product configuration identified in the '905 Registration is shaped to support a full adult body.

- 138. The product configuration identified in the '905 Registration is shaped to allow the chair and a user be partially submerged in water.
- 139. Upon information and belief, Ledge has and continues to represent and advertise the product configuration identified in the '905 Registration as being functional.
- 140. The product configuration identified in the '905 Registration is essential to the use or purpose of a chair in that configuration, as the configuration accommodates a user and thus enables the chair to be used at all.
- 141. The product configuration identified in the '905 Registration is essential to the use or purpose of a chair in that configuration, as Ledge uses the product configuration for chairs marketed to be partially submerged in water, and the configuration allows the chair and a user to be partially submerged in water.
- 142. The product configuration that is the subject of the '905 Registration is unregistrable as being functional per Trademark Act § 2(e), 15 U.S.C. § 1052(e).
 - 143. Accordingly, the '905 Registration should be cancelled.

COUNT V: TRADEMARK CANCELLATION BASED ON FRAUD

- 144. Global incorporates the foregoing allegations.
- 145. Ledge's '975 Patent was filed on May 31, 2017, and issued on October 23, 2018, and Ledge's Founder and Chief Executive Officer Christopher Anderson is one of the inventors.

- 146. On June 10, 2020, Anderson executed a declaration submitted in support of the '425 Application.
- 147. The Anderson Declaration was submitted in response to an office action issued on December 11, 2019 refusing the '425 Application, in which the USPTO found the product configuration subject to the '425 Application for being functional.
- 148. In Paragraph 29 of the Anderson Declaration, Ledge, through Anderson, stated: "Neither the applied-for-mark, nor any features thereof, is or has been the subject matter of a design or utility patent or patent application, including expired patents and abandoned patent applications."
- 149. The statement in paragraph 29 of the Anderson Declaration was false and, upon information and belief, made with an intent to deceive the USPTO.
- 150. Upon information and belief, the statement in paragraph 29 of the Anderson Declaration was material to the examiner's withdrawal of the refusal of the '425 Application and approval of the '425 Application for publication.
- 151. In Paragraph 35 of the Anderson Declaration, Ledge, through Anderson, represented to the USPTO that: "The design at issue was developed separate from the function of lounge and outdoor furniture."
- 152. The statement in paragraph 35 was false and, upon information and belief, was made with an intent to deceive the USPTO.

- 153. Upon information and belief, the statement in paragraph 35 was material to the examiner's withdrawal of the refusal of the '425 Application and approval of the '425 Application for publication.
 - 154. Accordingly, the '905 Registration should be cancelled.

COUNT VI: CIVIL LIABILITY FOR FALSE OR FRAUDULENT REGISTRATION UNDER 15 U.S.C. § 1120

- 155. Global incorporates the foregoing allegations.
- 156. As set forth above, Christopher Anderson, the then-CEO of Ledge Lounger, procured registration of a mark through a false or fraudulent declaration on behalf of his employer Ledge.
- 157. Under 15 U.S.C. § 1120, "Any person who shall procure registration in the Patent and Trademark Office of a mark by a false or fraudulent declaration or representation, oral or in writing, or by any false means, shall be liable in a civil action by any person injured thereby for any damages sustained in consequence thereof."
- 158. As set forth herein, Ledge (through Anderson) procured registration of a mark by a false or fraudulent declaration.
- 159. As set forth herein, Ledge used a registered mark obtained by a false or fraudulent declaration to cause damage to Global.

160. Ledge is liable for all damages that Global has sustained from its use of the registered mark obtained by false or fraudulent declaration, including attorney fees incurred in defending against that invalid and fraudulently-obtained mark.

COUNT VII: VIOLATION OF 15 U.S.C. § 2 (ATTEMPTED MONOPOLIZATION)

- 161. Global incorporates the foregoing allegations.
- 162. Ledge committed intentional fraud upon the United States Patent and Trademark Office, as described above, and procured a fraudulent trade dress registration purportedly giving Ledge exclusive rights in a wave-shaped lounge chair.
- 163. The United States Supreme Court has held that maintenance and enforcement of a patent obtained by fraud on the U.S. Patent and Trademark Office may be the basis of an action under § 2 of the Sherman Act as an antitrust violation, in *Walker Process Equipment, Inc. v. Food Machinery & Chemical Corp.*, 382 U.S. 172 (1965).
- 164. The *Walker Process* doctrine and its underlying rationale applies equally to trademark registration obtained via fraud on the U.S. Patent and Trademark Office—particularly where, as here, the "trademark" at issue relates to product design and is being treated by Ledge Lounger as a *de facto* patent covering all curved lounge chairs.

- 165. Ledge has used the fraudulently-obtained trade dress registration and threats to enforce that fraudulently-obtained trade dress registration to engage in predatory or anticompetitive conduct against Global and other competitors, including harassment, as described throughout these counterclaims.
- 166. Ledge has the specific intent to destroy competition and monopolize the market for curved pool lounge chairs—a ubiquitous, functional design that existed long before Ledge has—through its misconduct.
- 167. Ledge has a dangerous probability of obtaining monopoly power through its conduct; indeed, the monopoly power sought by Ledge through its conduct would be more anticompetitive than the similar use of a fraudulently-obtained patent insofar as, unlike a design patent, the *de facto* design patent Ledge seeks to enforce as "trade dress" is not time-limited as a patent would be.
 - 168. Global has been damaged by Ledge Lounger's misconduct.
- 169. Global is entitled to treble damages, attorneys' fees, and all other relief allowable under the Sherman Act for Ledge Lounger's misconduct.

PRAYER FOR RELIEF

Global has been damaged by the maintenance of the '905 Registration, and has sustained substantial damages in excess of \$75,000 caused by Ledge's tortious conduct and violation of 15 U.S.C. § 1120, as described herein, including without limitation, loss of investment, lost sales, reputational harm, and confusion in the

marketplace. Global therefore requests that the Court enter judgment in its favor and against Ledge damages in excess of \$75,000—with those damages trebled, as allowable by law—as well as exemplary damages, costs, interests, attorneys fees, and all other appropriate relief. Global further requests that the Court cancel Ledge's '905 Registration.

Respectfully submitted,

KIENBAUM HARDY VIVIANO PELTON & FORREST, P.L.C.

/s/Thomas J. Davis

By: Joseph E. Viviano (P60378) Thomas J. Davis (P78626) 280 N. Old Woodward Ave. Ste. 400 Birmingham, Michigan 48009 (248) 972-7760 jviviano@khvpf.com tdavis@khvpf.com

BEJIN BIENEMAN PLC By: Thomas E. Bejin (P56854) 2000 Town Center, Suite 800 Southfield, MI 48075 (313) 528-4882 bejin@b2iplaw.com

Attorneys for Defendant/Counterclaim Plaintiff Global Lift, Inc.

Dated: July 24, 2024

Certificate of Service

I hereby certify that on July 24, 2024, I electronically filed this document with the Clerk of the Court using the ECF system, which will send notification of such filing to all ECF participants.

/s/Thomas J. Davis

Thomas J. Davis (P78626) Kienbaum Hardy Viviano Pelton & Forrest, P.L.C. 280 N. Old Woodward Ave., Ste. 400 Birmingham, MI 48009 (248) 645-0000 tdavis@khvpf.com